

## Improve your Core Business Processes

IncQ Consulting focuses on continuous improvement of your company's core business processes related to Financial, Logistic and Human Capital Management areas. Your organization uses the state of the art ERP software (**SAP ECC6.0**), however **pain points** might still occur in your organization.

### Examples of pain points in the Finance Area

- **Period-end Closing:** the time it takes to close the books takes more than 3-5 working days. There can be various reasons why this process takes longer than needed.
- **Budgeting & forecasting:** the Budgeting & Forecasting process is a recurring tedious and manual process which takes too much time of your organization.
- **Reporting:** the lack of an integrated and automated reporting system results in a long and often unreliable report production process. High reliance on reporting in Microsoft Excel. Often data is extracted from SAP to excel after which data is reworked in excel. This can result in data errors and more than 1 source of truth.
- **Manual and paper based** finance processes potentially leading to processing errors and duplicate efforts.
- Due to inefficiencies the **number of FTE's** in the Finance department is high.

### Examples of pain points in the Logistics Area

- **Manufacturing:** unplanned asset downtime and ineffective planning.
- **Sales:** lack of insight in real-time customer demand, capacity, inventory and MES shop floor data as input for an optimal and feasible production plan.
- **Transportation:** poor visibility in carrier and logistic provider freight costs and commitments.
- **Warehousing:** high variability in demand leads to high inventory levels and/or obsolete stock.
- **Order fill rate:** incomplete orders are shipped due to delays in receiving product.
- **Total Demurrage, Penalty and Charges:** lack of automated customer ratings, carrier charges and freight payment processing causes administrative burden.
- **Delivery performance:** no visibility on order fulfillment, order tracking, backorder, and available-to-promise.
- **Reporting:** the lack of real-time KPI violations.

Let us help you to solve your company's pain points and to increase your operational efficiency by reducing and eliminating waste of time and resource, reducing and avoiding unnecessary costs, and removing bottlenecks and errors in your business processes.

IncQ Consulting ECO provides the following services to achieve these goals:

- **Health Checks:** We analyze your current SAP system set up and usage to determine inefficiencies and potential bottlenecks in the execution of your business processes. We will perform root cause analysis and come up with recommendations as to how this can be corrected and improved.
- **Business Process Re-engineering:** Let us help you to optimize your end-to-end business processes and bring your organization to a higher and more efficient level.

**TAKE THE NEXT STEP IN YOUR ENTERPRISE CORE OPERATIONS JOURNEY**

**YOUR BENEFIT**

- More focus on data analysis by reducing manual work
- More integrated way of thinking and avoiding working in silos
- More efficient and motivated work force

**People**



**Fostering an Efficient Business Culture**

- Streamlined and efficient business processes
- Business processes running according to SAP Best Practices
- Business processes running according to SAP Industry Solutions
- Simplified and standardized business procedures

**Process**



**Consistent and streamlined**

- Usage of standard SAP as much as possible thus simplifying later upgrades
- Usage of standard interfaces where possible

**Technology**



**Solid and Robust**

**OUR SERVICES**

- Comprehensively understand your business, requirements and objectives
- Making customers self-supporting and independent organizations through efficient knowledge transfer and effective Change Management
- Working together throughout the project based on trust, honesty and commitment
- Adjust your current SAP settings according to SAP best practice
- Adjust your current SAP settings using Industry Solutions
- Working with small teams of high-end, experienced, industry-recognized thought-leaders with both international and local project experience
- Using SAP as the tool for business process re-engineering to be harmonized with the corporate objectives and strategy
- Support your organization to identify and implement the best IT platform

